



BLOOD CENTERS OF CALIFORNIA

May 11, 2016

Gary L. Woehl, CPA
3439 Brookside Road, Suite 201
Stockton, CA 95219

We are providing this letter in connection with your compilation/review of the statements of financial position of Blood Centers of California, Inc. as of December 31, 2015 (Compiled) and 2014 (Reviewed) and the related statements of activities and cash flows for the years then ended for the purpose of obtaining limited assurance that there are no material modifications that should be made to the financial statements in order for the statements to be in conformity with accounting principles generally accepted in the United States of America. We confirm that we are responsible for the preparation and fair presentation in the financial statements of financial position, activities, and cash flows in accordance with accounting principles generally accepted in the United States of America and the selection and application of the accounting policies.

Certain representations in this letter are described as being limited to matters that are material. Items are considered material, regardless of size, if they involve an omission or misstatement of accounting information that, in light of surrounding circumstances, makes it probable that the judgment of a reasonable person using the information would be changed or influenced by the omission or misstatement.

We confirm, to the best of our knowledge and belief, as of May 11, 2016, the following representations made to you during your engagement.

1. The financial statements referred to above are fairly presented in accordance with accounting principles generally accepted in the United States of America.
2. We have made available to you all -
 - a. Financial records and related data.
 - b. Minutes of the meetings of the Board of Directors or summaries of actions of recent meetings for which minutes have not yet been prepared.
3. No material transactions exist that have not been properly recorded in the accounting records underling the financial statements.
4. We acknowledge our responsibility for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

5. We acknowledge our responsibility to prevent and detect fraud.
6. We have no knowledge of any fraud or suspected fraud affecting the entity involving management or others where the fraud could have a material effect on the financial statements, including any communications from others.
7. We have no plans or intentions that may materially affect the carrying value or classification of assets and liabilities.
8. No material losses exist that have not been properly accrued or disclosed in the financial statements.
9. There are no –
 - a. Violations or possible violations of laws or regulations whose effects should be considered for disclosure in the financial statements or as a basis for recording a loss contingency.
 - b. Unasserted claims or assessments that our lawyer has advised us are probable of assertion that must be disclosed in accordance with FASB ASC 450, Contingencies.
 - c. Other material liabilities or gain or loss contingencies that are required to be accrued or disclosed by FASB ASC 450, Contingencies.
10. The Organization has satisfactory title of all owned assets, and there are no liens or encumbrances on such assets nor has any asset been pledged as collateral.
11. We have complied with all aspects of contractual agreements that would have a material effect on the financial statements in the event of noncompliance.
12. The following have been properly recorded or disclosed in the financial statements:
 - a. Related party transactions and related accounts receivable or payable, including sales, purchases, loans, transfers, leasing arrangements, and guarantees.
 - b. Guarantees, whether written or oral, under which the organization is contingently liable.
 - c. Significant estimates and material concentrations known to management that are required to be disclosed in accordance with FASB ASC 275, Risks and Uncertainties.
13. Blood Center of California, Inc. is an exempt organization under Section 501 (c)(6) of the Internal Revenue Code. Any activities of which we are aware that would jeopardize the organization's tax exempt status, and all activities subject to tax on unrelated business income or excise or other tax, have been disclosed to you. All required filings with tax authorities are up-to-date.

14. We are in agreement with the adjusting journal entries, if any, you have recommended, and they have been posted to the Organization's accounts.
15. To the best of our knowledge and belief, no events have occurred subsequent to the statement of financial position date through the date of this letter that would require adjustment to, or disclosure in, the financial statements.
16. We have responded fully and truthfully to all inquiries made to us by you during your review/ compilation.

Signed: Laura J. Whiston Signed: L. J. Whiston
Title: BCC President Title: Secretary/Treasurer

BLOOD CENTERS OF CALIFORNIA, INC.
(A CALIFORNIA NONPROFIT MUTUAL BENEFIT CORPORATION)

FINANCIAL STATEMENTS

FOR THE YEARS ENDED DECEMBER 31, 2015 AND 2014

BLOOD CENTERS OF CALIFORNIA, INC.
(A CALIFORNIA NONPROFIT MUTUAL BENEFIT CORPORATION)

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GARY L. WOEHL
Certified Public Accountant

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ACCOUNTANT'S REPORT

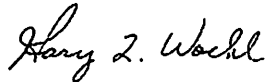
To the Board of Directors
BLOOD CENTERS OF CALIFORNIA, INC.
Sacramento, California

I have compiled the accompanying statement of financial position of Blood Centers of California, Inc. (a California nonprofit mutual benefit corporation) as of December 31, 2015, and the related statements of activities and cash flows for the year then ended. I have not audited or reviewed the 2015 financial statements and, accordingly, do not express an opinion or provide any assurance about whether the financial statements are in accordance with accounting principles generally accepted in the United States of America.

The Organization's management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the financial statements.

My responsibility is to conduct the compilation in accordance with Statements on Standards for Accounting and Review Services issued by the American Institute of Certified Public Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the financial statements.

The accompanying December 31, 2014 financial statements of Blood Centers of California, Inc. were previously reviewed by me, and I stated that I was not aware of any material modifications that should be made to those statements in order for them to be in conformity with accounting principles generally accepted in the United States of America in my report dated June 12, 2015, but I have not performed any procedures in connection with that review engagement since that date.



GARY L. WOEHL, C.P.A.

May 11, 2016

BLOOD CENTERS OF CALIFORNIA, INC.
(A CALIFORNIA NONPROFIT MUTUAL BENEFIT CORPORATION)
Statement of Financial Position

ASSETS

	December 31,	
	2015	2014
	<u>Compilation</u>	<u>Review</u>
CURRENT ASSETS:		
Cash and cash equivalents	\$ 272,807	\$ 271,637
Total Assets	<u>\$ 272,807</u>	<u>\$ 271,637</u>

LIABILITIES AND NET ASSETS

NET ASSETS:		
Unrestricted net assets:		
Charter contributions	\$ 57,000	\$ 57,000
Net assets	<u>215,807</u>	<u>214,637</u>
Total Net Assets	<u>272,807</u>	<u>271,637</u>
Total Liabilities and Net Assets	<u>\$ 272,807</u>	<u>\$ 271,637</u>

See accompanying notes and accountant's report.

BLOOD CENTERS OF CALIFORNIA, INC.
(A CALIFORNIA NONPROFIT MUTUAL BENEFIT CORPORATION)
Statement of Activities

	<u>Years Ended December 31,</u>	
	<u>2015</u>	<u>2014</u>
	<u>Compilation</u>	<u>Review</u>
REVENUES:		
Dues	\$ 67,190	\$ 70,852
Interest income	144	215
Total Revenues	<u>67,334</u>	<u>71,067</u>
EXPENSES:		
Meeting expenses	4,024	7,199
Accounting fees	6,050	3,650
Lobbying expenses	46,752	47,752
Reimbursement expenses	293	1,705
Management fees	6,684	6,684
State filing fees	10	10
Dues	125	125
Teleconferencing	119	33
Insurance	2,107	1,970
Web designs	-0-	250
Total Expenses	<u>66,164</u>	<u>69,378</u>
CHANGES IN NET ASSETS	1,170	1,689
NET ASSETS – Beginning	<u>214,637</u>	<u>212,948</u>
NET ASSETS – Ending	<u>\$ 215,807</u>	<u>\$ 214,637</u>

See accompanying notes and accountant's report.

BLOOD CENTERS OF CALIFORNIA, INC.
(A CALIFORNIA NONPROFIT MUTUAL BENEFIT CORPORATION)
Statement of Cash Flows

	<u>Years Ended December 31,</u>	
	<u>2015</u>	<u>2014</u>
	<u>Compilation</u>	<u>Review</u>
CASH FLOWS FROM OPERATING ACTIVITIES:		
Changes in net assets	\$ 1,170	\$ 1,689
Net Cash Provided by Operating Activities	<u>1,170</u>	<u>1,689</u>
NET CHANGES IN CASH AND CASH EQUIVALENTS	1,170	1,689
CASH AND CASH EQUIVALENTS – Beginning	<u>271,637</u>	<u>269,948</u>
CASH AND CASH EQUIVALENTS – Ending	<u>\$ 272,807</u>	<u>\$ 271,637</u>

See accompanying notes and accountant's report.

BLOOD CENTERS OF CALIFORNIA, INC.
(A CALIFORNIA NONPROFIT MUTUAL BENEFIT CORPORATION)

Notes to Financial Statements
December 31, 2015 and 2014

NOTE 1: SUMMARY OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES –

This summary of activities and significant accounting policies of Blood Centers of California, Inc. is presented to assist in understanding the Organization's financial statements. The financial statements and notes are representations of the Organization's management, who is responsible for the financial statements integrity and objectivity.

Organization:

Blood Centers of California, Inc. was established on December 1, 1987, and its primary activities at that stage of formation consisted of recruiting charter members and raising capital. The Organization has since then established an association of nonprofit blood centers to promote the common interest of such services and organization, and assistance of nonprofit blood center services and organizations in California and elsewhere by creating the means to combine resources and promote more efficient and effective blood services, and promotion of the activities and interest of nonprofit blood services and organizations.

Donations:

Many individuals donate significant time and services to advance the objectives of the Organization. These services have not been recorded in the financial statements because no objective basis is available to measure the value of such services.

Estimates:

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Financial Statement Presentation:

The Organization maintains its accounts on the accrual basis method of accounting, which is in accordance with generally accepted accounting principles. Net assets are classified as unrestricted, temporarily restricted, or permanently restricted. Net assets are generally reported as unrestricted unless assets are received with explicit stipulations that limit the use of the asset. The Organization does not have any temporarily or permanently restricted net assets.

BLOOD CENTERS OF CALIFORNIA, INC.
(A CALIFORNIA NONPROFIT MUTUAL BENEFIT CORPORATION)
Notes to Financial Statements - Continued
December 31, 2015 and 2014

NOTE 1: SUMMARY OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES
- CONTINUED -

Income Taxes:

Blood Centers of California, Inc. was organized under the nonprofit laws of the State of California and has been determined to be exempt from Federal and California taxes under Code Section 501(c)(6) of the Internal Revenue Code and the State of California Revenue and Taxation Code.

Cash and Cash Equivalents:

For purposes of the statement of cash flows, Blood Centers of California, Inc. considers highly liquid investments available for current use with an initial maturity of three months or less to be cash equivalents. Included in cash and cash equivalents were deposits in a high yield savings account of \$215,424 and \$215,280 at December 31, 2015 and 2014, respectively.

Concentration of Credit Risk:

Blood Centers of California, Inc., which periodically maintains balances in depository accounts in excess of the FDIC insurance limit, performs ongoing credit evaluations of its depository institutions and has not experienced any losses on its depository accounts. The Organization has uninsured cash bank balances of \$22,807 and \$21,637 at December 31, 2015 and 2014.

The Organization grants credit to the charter members, substantially all of whom are blood banks in California. These accounts receivable are considered to be 100% current and collectible. An allowance for doubtful accounts is not provided as management believes that accounts receivable are fully collectible.

NOTE 2: UNRESTRICTED NET ASSETS – CHARTER CONTRIBUTIONS –

Nineteen charter member blood banks in California each contributed \$3,000 before October 1, 1988, as an initial financial contribution. In addition, each member contributed considerable unreimbursed expense, time, and expertise in organizing the Organization. The "Charter Contributions" in the amount of \$57,000 represents the cash contributions of the Organization's charter members reported under unrestricted net assets.

BLOOD CENTERS OF CALIFORNIA, INC.
(A CALIFORNIA NONPROFIT MUTUAL BENEFIT CORPORATION)
Notes to Financial Statements - Continued
December 31, 2015 and 2014

NOTE 3: CASH AND CASH EQUIVALENTS –

Cash and cash equivalents consisted of the following:

	<u>December 31,</u>	
	<u>2015</u>	<u>2014</u>
	<u>Compilation</u>	<u>Review</u>
Cash – Checking	\$ 57,383	\$ 56,357
Cash – High Yield Savings	215,424	215,280
	<u>\$ 272,807</u>	<u>\$ 271,637</u>

NOTE 4: SUBSEQUENT EVENTS –

In preparing these financial statements, the Blood Centers of California, Inc. has evaluated events and transactions for potential recognition or disclosure through May 11, 2016, the date the financial statements were available to be issued.